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| **LIST OF WORKSHOPS** | | | |
| **CHINESE CULTURAL AND BUSINESS COMPETENCY** | | | |
| **Geo-political Context** | | | |
| MODULE 1 | Geography and Provinces of China  (From a business and industry perspective) | Tanya Barlow  Kate Teys | 1.5/3 hours |
| MODULE 2 | Geo-political relations between China and Australia | Kate Teys  Tanya Barlow | 1.5/3 hours |
| MODULE 3 | Disputed Zones  (South China Sea, Taiwan, LAC Border with India) | Tanya Barlow Kate Teys | 1.5/3 hours |
| **Culture, Language and Business Customs** | | | |
| MODULE 4 | Cultural Competency (Belief systems and ways of working) | Kate Teys | 1.5 hours |
| MODULE 5 | Business customs and etiquette | Kate Teys | 1.5 hours |
| MODULE 6 | Business / Social networks (guānxì, miànzi , rénqíng) | Kate Teys | 1.5 hours |
| MODULE 7 | Mandarin Chinese language overview | Tanya Barlow | 3 hours |
| MODULE 8 | Mandarin Chinese speaking practice | Tanya Barlow | 3 hours |
| MODULE 9 | Autonomous regions of China and ethnic groups | Kate Teys | 1.5 hours |
| **Economy and Trade** | | | |
| MODULE 10 | FDI and Trade between Australia and China | Kate Teys | 1.5 hours |
| MODULE 11 | Special Economic Zones / GBA / Hainan Free Trade Port | Kate Teys | 1.5 hours |
| MODULE 12 | China’s 14th Five Year Plan | Tanya Barlow | 1.5 hours |
| MODULE 13 | BRI (Belt Road Initiative) | Tanya Barlow | 1.5 hours |
| Workshops can be tailored to the needs of the client, and they can include any of the modules above, as overviews, or with more detail. | | | |
| **TRAVELLING IN CHINA** | | | |
| MODULE 14 | Geography and Travelling in China | Tanya Barlow | 1.5/3 hours |
| MODULE 15 | Apps / Browsers / Search Engines / Payment Methods in China | Tanya Barlow | 1.5/3 hours |